

ALAMEDA COUNTY AUDITOR-CONTROLLER AGENCY PATRICK O'CONNELL

AUDITOR-CONTROLLER/CLERK-RECORDER

MEMORANDUM

TO: Scott Haggerty, Board of Supervisors, Procurement and Contracting Policy Committee

> Nate Miley, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: June 7, 2010

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County procurement. The data presented in the report is for the period July 1, 2007 through March 31, 2010. The report shows that under the committee's direction policies and procedures have been put in place that have resulted in increased participation, heightened awareness of staff to follow board requirements and an increase in percentage of contract dollars awarded to MBE/SLEB contractors. Listed below and included in the attachments are some accomplishments. The report in its entirety will be available on our website at http://www.acgov.org/auditor/sleb/documents.htm. If you have any questions please call me.

- MBE/SLEB % of TOTAL DOLLARS increased from 10.45% to 32.11%
- MBE/SLEB dollars increase from \$57.7M to \$219.5M
- MBE/SLEB CONSTRUCTION % of dollars increased from 14.37% to 34.94%
- MBE/SLEB A & E % of dollars increased from 10.15% to 39.18%
- MBE/SLEB PROF SVS % of dollars increased from 13.82% to 34.47%
- MBE/SLEB GOODS & SERVICES % of dollars increased from 7.16% to 28.49%
- Local contract dollars increased from 57.76% to 64.63%
- Contracts under \$25,000 targeted to MBE/SLEB
- Contracts over \$25,000 bid preference: 5% local, 5% SLEB

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Page 2

- NON-SLEB goods and services contracts: 20% SLEB
- Approximately 1,240 SLEBs certified simplified process
- Enhanced SLEB website more user friendly
- Provided training for contractors and County staff

PO:hc

procurement update

REPORT ON COUNTY PROCUREMENT

June 7, 2010

Total Contracts Local & Non-Local

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
Local	\$318.9M	\$441.8M
Non-Local	\$233.2M	\$241.8M
Total	\$552.1M	\$683.6M
% Local	57.76%	64.63%

Local Contracts Summary

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
Total Local Contracts	\$318.9M	\$441.8M
Local Dollars	57.76%	64.63%
MBE/SLEB	\$57.7M	\$219.5M
MBE/SLEB % of Total Contracts	10.45%	32.11%

MBE/SLEB Contracts by Type

	7/1/00 - 6/30/03		7/1/07 - 3/31/10	
Туре	\$	%	\$	%
Construction	\$20.2M	14.37%	\$41.0M	34.94%
Architecture & Engineering	\$5.5M	10.15%	\$3.2M	39.18%
Professional Services	\$13.3M	13.82%	\$94.2M	34.47%
Goods & Services	\$18.7M	7.16%	\$81.1M	28.49%
Total	\$57.7M	10.45%	\$219.5M	32.11%

MBE/SLEB Contract Amounts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
Туре	\$	\$
African American	\$8.8M	\$21.4M
Hispanic American	\$23.4M	\$55.5M
Multi-Ethnicity	_	\$16.8M
Asian American	\$16.2M	\$39.1M
Caucasian Female	\$3.2M	\$25.1M
Caucasian Male	\$5.7M	\$61.1M
Native American	\$0.4M	\$0.5M
Total	\$57.7M	\$219.5M

Contracts by Geographic Area

	7/1/00 -	6/30/03	7/1/07 -	3/31/10	Percent Change
Geographic Area	\$	%	\$	%	%
Alameda	\$1.7M	0.53%	\$12.5M	2.83%	2.30%
Albany	\$0.9M	0.28%	\$2.5M	0.57%	0.29%
Berkeley	\$10.8M	3.39%	\$5.8M	1.31%	-2.08%
Castro Valley	\$0.7M	0.22%	\$1.6M	0.36%	0.14%
Dublin	\$6.1M	1.91%	\$84.5M	19.13%	17.22%
Emeryville	\$9.2M	2.88%	\$7.5M	1.70%	-1.18%
Fremont	\$8.5M	2.67%	\$17.7M	4.01%	1.34%
Hayward	\$34.4M	10.79%	\$21.9M	4.96%	-5.83%
Livermore	\$5.7M	1.79%	\$26.9M	6.09%	4.30%
Newark	\$1.4M	0.44%	\$2.8M	0.63%	0.19%
Oakland	\$201.9M	63.31%	\$162.6M	36.80%	-26.51%
Piedmont	-	0.00%	-	0.00%	0.00%
Pleasanton	\$14.5M	4.55%	\$63.7M	14.42%	9.87%
San Leandro	\$14.6M	4.58%	\$22.1M	5.00%	0.42%
San Lorenzo	\$6.1M	1.91%	\$3.0M	0.68%	-1.23%
Sunol	-	0.00%	\$0.1M	0.02%	0.02%
Union City	\$2.4M	0.75%	\$6.6M	1.49%	0.74%
TOTAL	\$318.9M	100.00%	\$441.8M	100.00%	

MBE/SLEB Participation by Type

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
Construction		
Total	\$141.1M	\$117.2M
MBE/SLEB	\$20.2M	\$41.0M
% MBE/SLEB	14.37%	34.94%
Architecture & Engineering		
Total	\$53.7M	\$8.2M
MBE/SLEB	\$5.5M	\$3.2M
% MBE/SLEB	10.15%	39.18%
Professional Services		
Total	\$96.1M	\$273.4M
MBE/SLEB	\$13.3M	\$94.2M
% MBE/SLEB	13.82%	34.46%
Goods & Services		
Total	\$261.2M	\$284.8M
MBE/SLEB	\$18.7M	\$81.1M
% MBE/SLEB	7.16%	28.49%
Total All Contracts		
Total	\$552.1M	\$683.6M
MBE/SLEB	\$57.7M	\$219.5M
% MBE/SLEB	10.45%	32.11%

Construction Contracts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.8M	\$2.7M
African American Females	\$0.8M	\$0.2M
Asian American Males	\$2.5M	\$0.5M
Asian American Females	\$0.2M	\$12.7M
Hispanic American Males	\$13.4M	\$19.5M
Hispanic American Females	\$1.2M	\$1.1M
Native American Males	\$0.1M	-
Native American Females	\$0.2M	-
Multi-Ethnic> 50% Males	-	-
Multi-Ethnic> 50% Females	-	-
Caucasian Males - SLEB	-	\$3.3M
Caucasian Females - SLEB	-	\$0.2M
Multi-Ethnic 50/50	-	\$0.8M
Total MBE/SLEB	\$20.2M	\$41.OM
Caucasian Males	\$116.3M	\$67.8M
Caucasian Females	\$4.6M	\$5.6M
Unknown/Decline	-	\$2.8M
Publicly Owned Entity	-	-
Total	\$141.1M	\$117.2M
% MBE/SLEB	14.37%	34.94%

Architect & Engineering Contracts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.4M	-
African American Females	-	-
Asian American Males	\$0.8M	\$1.1M
Asian American Females	\$0.5M	\$0.6M
Hispanic American Males	\$1.1M	-
Hispanic American Females	\$0.5M	-
Native American Males	-	-
Native American Females	-	-
Multi-Ethnic> 50% Males	-	-
Multi-Ethnic> 50% Females	-	-
Caucasian Males - SLEB	\$1.1M	\$0.4M
Caucasian Females - SLEB	\$0.1M	\$1.1M
Multi-Ethnic 50/50	-	-
Total MBE/SLEB	\$5.5M	\$3.2M
Caucasian Males	\$45.2M	\$2.4M
Caucasian Females	\$3.0M	\$0.1M
Unknown/Decline	-	_
Publicly Owned Entity	-	\$2.5M
TOTAL	\$53.7M	\$8.2M
% MBE/SLEB	10.15%	39.18 %

Professional Services Contracts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.5M	\$11.1M
African American Females	\$1.3M	\$3.8M
Asian American Males	\$5.2M	\$2.6M
Asian American Females	\$0.4M	\$5.7M
Hispanic American Males	\$0.6M	\$29.8M
Hispanic American Females	\$0.4M	\$1.2M
Native American Males	-	-
Native American Females	-	-
Multi-Ethnic> 50% Males	-	\$1.8M
Multi-Ethnic> 50% Females	-	\$0.2M
Caucasian Males - SLEB	\$1.8M	\$26.8M
Caucasian Females - SLEB	\$2.1M	\$4.0M
Multi-Ethnic 50/50	-	\$7.2M
Total MBE/SLEB	\$13.3M	\$94.2M
Caucasian Males	\$73.0M	\$67.4M
Caucasian Females	\$9.8M	\$8.4M
Unknown/Decline	-	\$0.6M
Publicly Owned Entity	-	\$102.8M
Total	\$96.1M	\$273.4M
% MBE/SLEB	13.82 %	34.47%

Goods & Services Contracts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.3M	\$3.3M
African American Females	\$0.8M	\$0.3M
Asian American Males	\$4.9M	\$9.8M
Asian American Females	\$1.6M	\$6.1M
Hispanic American Males	\$4.8M	\$2.6M
Hispanic American Females	\$1.4M	\$1.3M
Native American Males	_	\$0.2M
Native American Females	-	\$0.3M
Multi-Ethnic> 50% Males	-	\$3.9M
Multi-Ethnic> 50% Females	-	\$0.7M
Caucasian Males - SLEB	\$2.8M	\$30.6M
Caucasian Females - SLEB	\$1.1M	\$19.8M
Multi-Ethnic 50/50	-	\$2.2M
Total MBE/SLEB	\$18.7M	\$81.1M
Caucasian Males	\$191.0M	\$120.6M
Caucasian Females	\$51.5M	\$5.6M
Unknown/Decline	-	\$0.7M
Publicly Owned Entity	-	\$76.8M
Total	\$261.2M	\$284.8M
% MBE/SLEB	7.16%	28.49%

Total Contracts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$6.0M	\$17.1M
African American Females	\$2.8M	\$4.3M
Asian American Males	\$13.5M	\$14.0M
Asian American Females	\$2.7M	\$25.1M
Hispanic American Males	\$20.0M	\$51.9M
Hispanic American Females	\$3.4M	\$3.6M
Native American Males	\$0.1M	\$0.2M
Native American Females	\$0.3M	\$0.3M
Multi-Ethnic> 50% Males	-	\$5.7M
Multi-Ethnic> 50% Females	-	\$0.9M
Caucasian Males - SLEB	\$5.7M	\$61.1M
Caucasian Females - SLEB	\$3.2M	\$25.1M
Multi-Ethnic 50/50	-	\$10.2M
Total MBE/SLEB	\$57.7M	\$219.5M
Caucasian Males	\$425.5M	\$258.2M
Caucasian Females	\$68.9M	\$19.7M
Unknown/Decline	-	\$4.1M
Publicly Owned Entity	-	\$182.1M
Total	\$552.1M	\$683.6M
% MBE/SLEB	10.45%	32.11%

MBE/SLEB by Contract Amount

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
CONTRACTS UNDER \$25,000		
Total	\$63.0M	\$72.7M
MBE/SLEB	\$9.7M	\$28.0M
% MBE/SLEB	15.38%	38.58%
CONTRACTS \$25,001 - \$100,000		
Total	\$106.3M	\$72.5M
MBE/SLEB	\$11.3M	\$29.9M
% MBE/SLEB	10.60%	41.29%
CONTRACTS \$100,001 - \$500,000		
Total	\$85.9M	\$105.1M
MBE/SLEB	\$16.4M	\$43.6M
% MBE/SLEB	19.13%	41.48%
CONTRACTS OVER \$500,000		
Total	\$296.9M	\$433.3M
MBE/SLEB	\$20.3M	\$118.0M
% MBE/SLEB	6.84%	27.22%
TOTAL ALL CONTRACTS		
Total	\$552.1M	\$683.6M
MBE/SLEB	\$57.7M	\$219.5M
% MBE/SLEB	10.45%	32.11%

Contract Amounts Under \$25,000 by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.1M	\$1.3M
African American Females	\$0.6M	\$0.5M
Asian American Males	\$2.6M	\$3.6M
Asian American Females	\$1.0M	\$1.5M
Hispanic American Males	\$2.4M	\$1.7M
Hispanic American Females	\$0.4M	\$0.7M
Native American Males	\$0.1M	\$0.1M
Native American Females	-	\$0.2M
Multi-Ethnic> 50% Males	-	\$1.4M
Multi-Ethnic> 50% Females	T	\$0.1M
Caucasian Males - SLEB	\$1.2M	\$9.6M
Caucasian Females - SLEB	\$0.3M	\$6.1M
Multi-Ethnic 50/50	-	\$1.2M
Total MBE/SLEB	\$9.7M	\$28.0M
Caucasian Males	\$46.2M	\$22.6M
Caucasian Females	\$7.1M	\$3.0M
Unknown/Decline	-	\$0.4M
Publicly Owned Entity	-	\$18.7M
Total	\$63.0M	\$72.7M
% MBE/SLEB	15.38%	38.58%

Contract Amounts \$25,001-\$100,000 by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$2.3M	\$1.5M
African American Females	\$1.4M	\$1.0M
Asian American Males	\$3.5M	\$2.5M
Asian American Females	\$1.2M	\$2.1M
Hispanic American Males	\$2.5M	\$1.7M
Hispanic American Females	\$0.4M	\$0.5M
Native American Males	-	\$0.1M
Native American Females	-	\$0.1M
Multi-Ethnic> 50% Males	-	\$1.0M
Multi-Ethnic> 50% Females	-	\$0.2M
Caucasian Males - SLEB	-	\$10.8M
Caucasian Females - SLEB	-	\$7.2M
Multi-Ethnic 50/50	-	\$1.2M
Total MBE/SLEB	\$11.3M	\$29.9M
Caucasian Males	\$83.6M	\$20.8M
Caucasian Females	\$11.4M	\$2.8M
Unknown/Decline	-	\$0.7M
Publicly Owned Entity	-	\$18.3M
Total	\$106.3M	\$72.5M
% MBE/SLEB	10.60%	41.29%

Contract Amounts \$100,001-\$500,000 by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.2M	\$2.3M
African American Females	\$0.1M	\$0.8M
Asian American Males	\$3.5M	\$6.6M
Asian American Females	\$0.5M	\$3.1M
Hispanic American Males	\$2.2M	\$4.7M
Hispanic American Females	\$1.2M	\$1.7M
Native American Males	-	-
Native American Females	\$0.3M	-
Multi-Ethnic> 50% Males	-	\$0.5M
Multi-Ethnic> 50% Females	-	\$0.6M
Caucasian Males - SLEB	\$4.6M	\$16.8M
Caucasian Females - SLEB	\$2.8M	\$4.9M
Multi-Ethnic 50/50	-	\$1.6M
Total MBE/SLEB	\$16.4M	\$43.6M
Caucasian Males	\$64.7M	\$36.9M
Caucasian Females	\$4.8M	\$5.9M
Unknown/Decline	-	\$2.4M
Publicly Owned Entity	-	\$16.3M
Total	\$85.9M	\$105.1M
% MBE/SLEB	19.13%	41.48%

Contract Amounts Over \$500,000 by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$1.4M	\$12.0M
African American Females	\$0.7M	\$2.0M
Asian American Males	\$4.0M	\$1.3M
Asian American Females	-	\$18.4M
Hispanic American Males	\$12.9M	\$43.8M
Hispanic American Females	\$1.3M	\$0.7M
Native American Males	-	-
Native American Females	-	-
Multi-Ethnic> 50% Males	-	\$2.8M
Multi-Ethnic> 50% Females	-	-
Caucasian Males - SLEB	-	\$23.9M
Caucasian Females - SLEB	-	\$6.9M
Multi-Ethnic 50/50	-	\$6.2M
Total MBE/SLEB	\$20.3M	\$118.OM
Caucasian Males	\$230.9M	\$177.9M
Caucasian Females	\$45.7M	\$8.0M
Unknown/Decline	-	\$0.6M
Publicly Owned Entity	-	\$128.8M
Total	\$296.9M	\$433.3M
% MBE/SLEB	6.84%	27.22%

Total Contracts by Ethnicity

	7/1/00 - 6/30/03	7/1/07 - 3/31/10
African American Males	\$6.0M	\$17.1M
African American Females	\$2.8M	\$4.3M
Asian American Males	\$13.5M	\$14.0M
Asian American Females	\$2.7M	\$25.1M
Hispanic American Males	\$20.0M	\$51.9M
Hispanic American Females	\$3.4M	\$3.6M
Native American Males	\$0.1M	\$0.2M
Native American Females	\$0.3M	\$0.3M
Multi-Ethnic> 50% Males	-	\$5.7M
Multi-Ethnic> 50% Females	-	\$0.9M
Caucasian Males - SLEB	\$5.7M	\$61.1M
Caucasian Females - SLEB	\$3.2M	\$25.1M
Multi-Ethnic 50/50	-	\$10.2M
Total MBE/SLEB	\$57.7M	\$219.5M
Caucasian Males	\$425.5M	\$258.2M
Caucasian Females	\$68.9M	\$19.7M
Unknown/Decline	-	\$4.1M
Publicly Owned Entity	-	\$182.1M
Total	\$552.1M	\$683.6M
% MBE/SLEB	10.45%	32.11%

Demographic Data

Ethnicity	Percentage of Population
African American	13.5%
Asian American	25.7%
Hispanic American	21.8%
Native American	0.7%
Multi-Ethnic	3.8%
Caucasian	34.5%
Total	100.0%

Source: Alameda County Planning Department